



COALITION AMERICA

Coalition America is an industry leader in providing a comprehensive, integrated approach to discounting medical bills through proprietary technology, preferred provider organizations and negotiations.

The Atlanta-based company services over 300 clients representing more than 50,000 businesses nationwide. Coalition America has saved its clients over one billion dollars, delivering significant discounts on group health and workers benefits, and medical bills compensation since its inception in 1995.

SERVICES PROVIDED THROUGH COMPASS SOLUTIONS

An integrated approach to cost containment includes the following services:

- Real-time fraud detection, using over 600 official sources
- Enhanced claim editing for real-time edit processing of claims for accuracy, preventing overcoding or miscoding of claims
- Out-of-network negotiations utilizing multiple data sources including Medicare rates and a proprietary, established reimbursement schedule based on reimbursement versus U & C

WORKING WITH US

Claims to Coalition America for negotiation may be submitted by EDI connection, fax or through the Internet repricing portal. Professional representatives on staff will provide you with any necessary training or instructions.

Contact a Compass Solutions' MGU for more information on working with Coalition America. For a list of participating MGUs, visit www.independenceholding.com and click on the link for Compass Solutions. For general questions on Compass Solutions, call (212) 355-4141, ext. 3015.

COST SAVINGS

Established Reimbursement Schedule Savings Examples				
	Billed Charges	ERS Allowable	ERS Savings	ERS Savings %
GA Case	\$106,173.41	\$50,233.59	\$55,939.82	52.7%
IN Case	\$100,506.56	\$64,528.40	\$35,978.16	35.8%
TX Case	\$117,010.00	\$92,261.73	\$24,748.27	21.2%
TX Case	\$80,214.00	\$39,186.90	\$41,027.10	51.1%
	\$403,903.97	\$246,210.62	\$157,693.35	39.0%

Nationwide Average
ERS negotiation savings
range = 35%-39%

"I have been working with Coalition America for several years and have been very pleased with the significant health care savings they have generated to our members, as well as the service and attention they have provided me."

— Joseph Epstein, Director Employee Benefits
National Railway Labor Conference (NRLC)

Please call (212) 355.4141, ext 3015 for more information on working with Coalition America through the Compass Solutions program.



Compass Solutions
The right direction.